



Junior Sales Manager

Tasks and responsibilities

- Generate revenue by promoting and positioning our products and solutions based on existing contracts and new opportunities
- Report to a senior sales manager and Work closely with the sales team in Norway and internationally for revenue growth in line with company goals
- Identify, qualify and develop a pipeline of strategic and long-term opportunities
- Broaden and deepen existing customer relationships to gain strategic position, retain existing revenue, and attain additional business

Qualifications

- Master/Bachelor degree in Engineering and/or Business with 1-3 years working experience
- Technical understanding of products and customers applications in stabilization and navigation field
- Ability to operate independently with documented prior success in sales growth
- Self-motivated and driven with a sense of urgency to stay in front of strategic opportunities
- Possess strong written/verbal communications and presentation skills in English. Knowledge in French or other language is an advantage
- Experience in use of CRM (Salesforce) is an advantage but not mandatory

We offer

Exciting tasks in international environment, engaging jobs and competitive compensation

Application date: 21st of February 2023

Contact persons: Head of Sales Jeyanathan Sithamparanathan 92817752

jeyanathan.sithamparanathan@sensingno.safrangroup.com or HR Manager Elfrid Moe Nielsen
91399177 elfrid.moe.nielsen@sensingno.safrangroup.com

New challenges...

...big opportunities