
SALES MANAGER, NORTH AMERICA – PRECISION MEMS SENSORS

Sensoror Technologies AS is establishing a US sales office and is searching for the right candidate. We are looking for an experienced sales person with technical skills, and experience from the sensor business to start working with the Sensoror product portfolio in North America. An existing network into the business area of Sensoror would be a great advantage. The person must be able and willing to travel in the US to meet customers, has to be outgoing and enthusiastic about representing the company in the US.

Tasks and responsibility

Achieve sales targets according to budgets and plans.
Initiate and maintain customer relationship and build trust to Sensoror as a supplier.
Identify new customers, meet with these to introduce product portfolio to generate sales.
Build the North America sales channel and team.
Understand market size, needs and trends and communicate these to HQ.
Evaluate and determine size and timing of business at direct customers, and solicit orders from these.
Contribute in general marketing work as a member of Sensoror sales team.

Requirements/skills

MSc/BSc Engineer in Technical areas
Sales and Marketing skills either by experience or education
MEMS experience
Commercial understanding and focus
Self-managed, take initiative and structured working methods

We can offer

Competitive compensation package
Exiting product portfolio
Independent and varied working days

A short application with CV can be send to Vice President Sales & Marketing, Hans Richard Petersen, hrp@sensoror.no or to HR-manager Elfrid Moe Nielsen personal@sensoror.no